



Skills for Business

Influencing Skills

Course Description

Duration and structure

This workshop runs over one day and is a very practical workshop which is tutor led. All the sessions involve delegate input to allow them to develop and demonstrate influencing skills.

After this workshop delegates will be able to:

- Understand what motivates people to do things
- Understand the situation from the other person's point of view
- Develop strategies to influence people to act
- Flex their approach to suit the needs of those they are influencing
- Develop an action plan to ensure that the desired outcome is achieved

Who Should Attend?

Anyone who needs to influence others in order to achieve business objectives.

What Do I Do Now?

To book a course or to get more details please complete the Enquiry Form, call us on 01733 567262 or e-mail us at

admin@vitaltraining.co.uk